

Press release

Equens SE

PO Box 30500
3503 AH Utrecht
Eendrachtlaan 315
3526 LB Utrecht
The Netherlands
www.equens.com

Equens offers acquirers and banks a new terminal solution

Utrecht, 22 February 2011 – Payment processor Equens is offering commercial acquirers and banks in Europe a complete solution for the processing of debit and credit card payments. The solution supports international brands such as MasterCard, Visa, Maestro and V PAY. This service from Equens encompasses all the process steps required in order to realise a card payment, allowing commercial acquirers to enhance the efficiency of their card payment chains.

The new *International Terminal Solution* offers commercial acquirers and banks in Europe the option of having all or parts of the debit and credit card payment chain handled by Equens. Commercial acquirers remain the contracting party for retailers, but all of the underlying activities, such as the POS terminals, maintenance, support, the full range of related administrative processes towards both acquirers and retailers and the transaction processing itself can be handled by Equens.

The *International Terminal Solution* offers commercial acquirers and banks significant advantages:

- Commercial acquirers recognise that providing their clients with support in their debit and credit card payment processing activities is of the utmost importance. However, the current methods demand significant time and resources. Consequently, acquirers are increasingly looking for solutions that will allow them to organise their core activities more efficiently. Equens' *International Terminal Solution* is the answer.
- The end-to-end solution is highly efficient, as it means that acquirers and retailers have only one contracting party, and therefore a single, clear point of contact.
- Thanks to the international nature of the solution, acquirers are also able to serve their clients outside of their national borders in an easy and efficient manner, enabling them to develop long-lasting business relationships.
- The solution is characterised by a high level of reliability, security and ease of use. What's more, it can be up and running quickly at retailers.

Note for the editorial staff

About Equens

Equens SE is one of the largest payment processors in Europe, leading the market for future-proof payment and card solutions. Thanks to an extensive and competitive range of services, the company seamlessly meets the requirements and wishes of the European payments market. Equens supports the development of a single, uniform European payments market (SEPA), and is dedicated to the standardisation and harmonisation of European and global payments. With clients and partnerships in multiple European countries, the company offers pan-European market coverage from offices in four countries – the Netherlands, Germany, Italy and Finland. And with an annual processing volume of 9.4 billion payments and 3.4 billion POS and ATM transactions, Equens SE has a European market share of more than 12.5%.

For additional information on Equens, please visit www.equens.com or contact:

Annemieke Lambregts

+ 31 (0) 30 283 50 27

+ 31 (0) 6 50 21 30 91

Jörg Richter

+ 49 (0)69-58 99 93-60362

+ 49 (0)172 - 6 13 95 97